



Rocky Point Ventures is a private family office located in Austin, TX. We are not a private equity fund. Rather, we invest capital on behalf of a single family. We focus on acquiring and investing in lower-middle market opportunities in Texas and nearby states.

RPV seeks to acquire a small number of companies to manage either directly or through an existing management team. Our team has the experience, resources and determination to execute a growth plan.

RPV Advantages:

- Deep experience in a variety of industries
- Ability to make a decision quickly and close the deal
- Strong network and reputation
- Patient capital with a long time horizon

Ideal sellers are family-owned enterprises where the owner:

- Seeks retirement from the business
- Has no succession plan in place
- Wants to ensure that his/her key employees are valued
- Is willing to maintain some involvement to aid in the transition

Investment Criteria:

- EBITDA between \$1.5 - \$4.0 million
- High gross margins
- Transaction size between \$5.0-\$20.0 million

Other Characteristics:

- Industrial / Manufacturing sectors (old economy)
- Low tech business – can be explained in 2 sentences or less
- A differentiated business: strong brand, unique technology, high barriers to entry, market leader
- Low-risk of technological obsolescence
- Strong management team willing to stay in place

Wally Loewenbaum

Wally serves as Chairman of the Board of Luminex Corporation (LMNX) and 3D Systems (DDD). Mr. Loewenbaum served as Chairman and Chief Executive Officer of Mumbroe Corporation from February 2002 to December 2011. Additionally, from July 1999 through 2003, he served as a member of LeCorgne Loewenbaum & Co., LLC, an investment banking firm. From April 1990 until June 1999, he served as the President, Chairman and Chief Executive Officer of Loewenbaum & Company, Inc. (f/k/a Southcoast Capital), an investment banking company. He holds a B.A. from the University of North Carolina.

Reg Hargrove

Reg joined RPV in 2012. He obtained his undergraduate degree from the University of Texas at Austin ('00) and his J.D. from Southern Methodist University's Dedman School of Law ('05). Reg's primary focus at RPV is purchasing operating businesses in order to streamline their operations and maximize their long term impact on the local economy. Previously, Reg worked as an Assistant Attorney General in the General Counsel Division of the Texas Attorney General's Office and as a law clerk for Senior US District Judge Donald E Walter.

Patrick Chalmers

Patrick joined RPV in 2014. He obtained his Bachelors of Business Administration and Masters in Professional Accounting from the University of Texas at Austin in 2005. He is a licensed CPA in Texas. His primary role at RPV is to oversee the company's day-to-day accounting, financial reporting, due diligence process on all potential investments, and tax compliance. Prior to joining RPV, Patrick was a Tax Associate at Maxwell Locke & Ritter and a Tax Manager at Deloitte & Touche specializing in federal taxation of business entities.